



**SINGLE SOURCE  
YOUR APPS!**



**eossolutions**  
A KUMAVISION GROUP COMPANY



**EOS APPS PARTNER PROGRAM 2024**

# EOS Solutions at a glance



500+  
employees

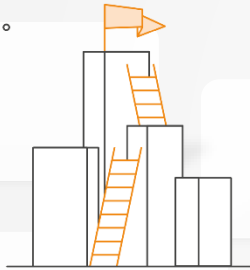


EOS Group 2023 Turnover:  
51.7 M\$ +14% vs 2022



12 branches in Italy  
1 in USA

+1.000 customers



+115 partners

+30 countries

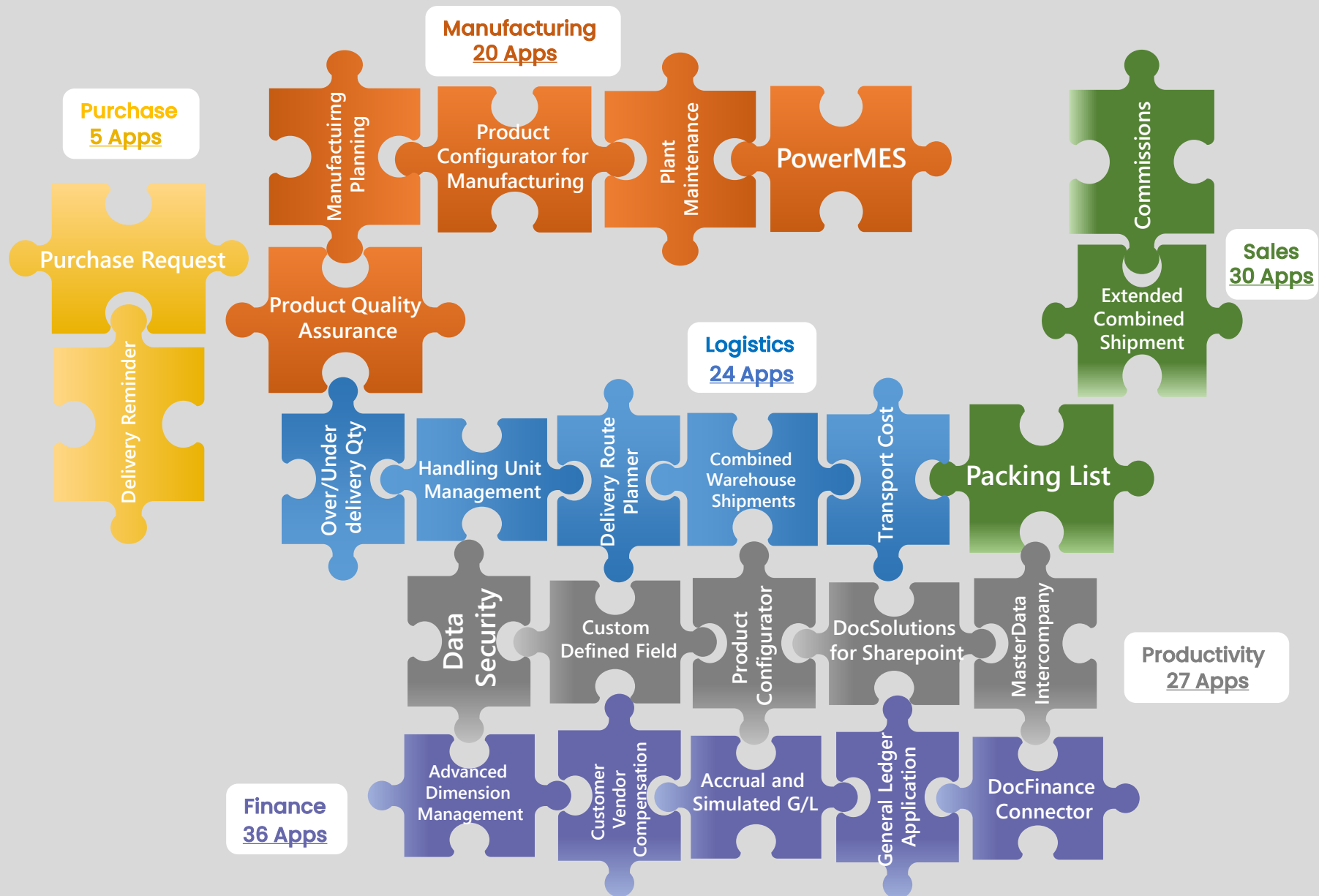


Complete offering for  
Digital Transformation

2023/2024  
**INNERCIRCLE**  
for Microsoft Business Applications



AN APP  
FOR  
EVERY  
NEED





# Become EOS Apps Reselling Partner



Online meeting with EOS Sales team



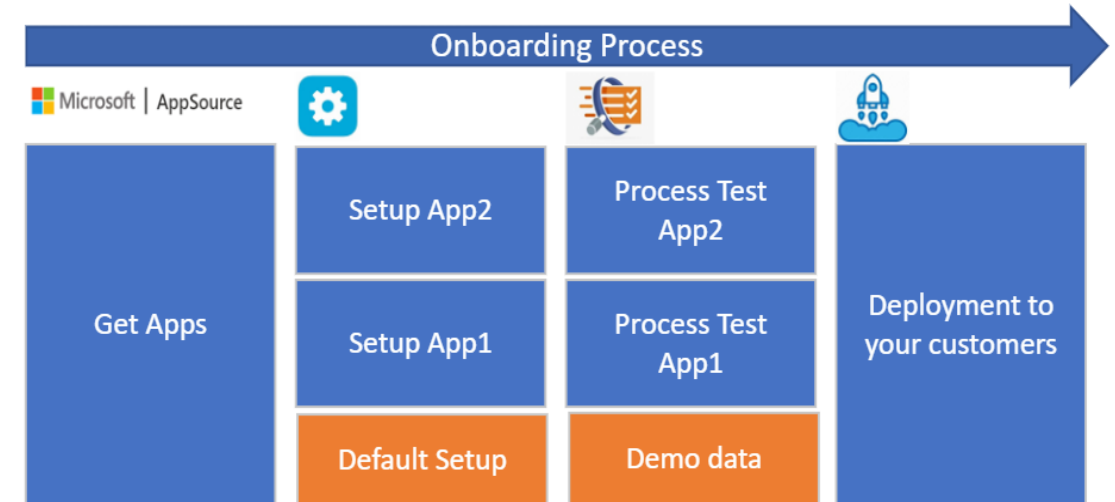
Sign up EOS Apps Distribution Agreement



Register to EOS AppStore



Start Reselling with a reserved margin!



# Help & Support



## Sales & Marketing

- [Demo Videos](#)
- Scheduled Webinars
- Meeting with Consultants
- Apps newsletter
- [LinkedIn](#)
- [Register to EOS AppStore](#)

## Technical Guide

- [Online help](#)
- [Technical documentation access for App extensions](#)
- Onboarding Checklist
- Ticketing Support Management (appsupport@eos-solutions.it)
- Chat Bot

+





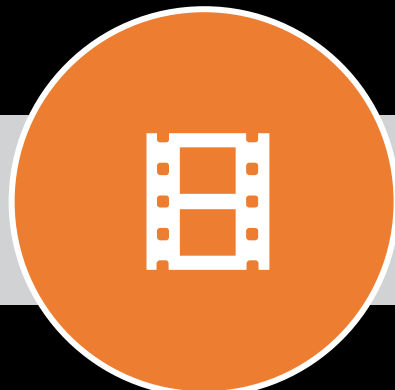
## Team dedicated to software factory

Mission: to create repeatable solutions

**DEDICATED TEAM**  
**30 people**



Add-ons &  
verticals  
development  
and  
maintenance



Documentation,  
Help Portal,  
Webinars  
& How To Videos



Localizations  
and  
fiscal/regulatory  
adjustments



Source control,  
case tracking,  
best practices

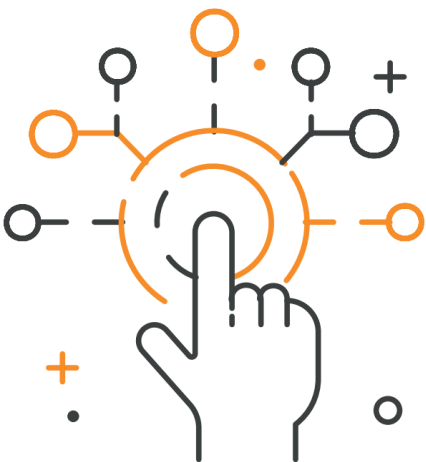
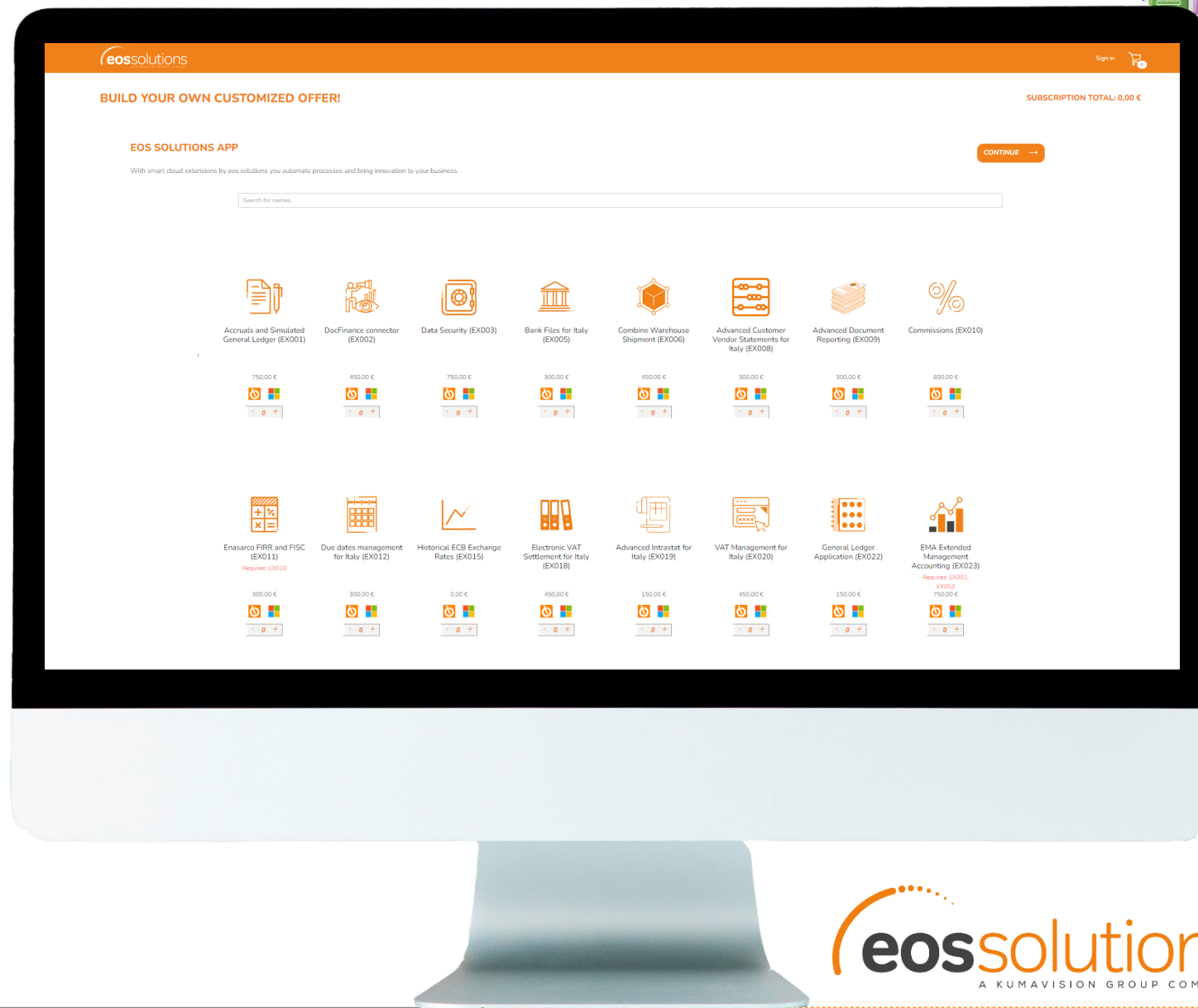


Apps & new  
features  
development

# Eos Solutions App Store



- Full overview of partner's customers subscriptions
- Direct purchase of apps
- **Coming Soon:** integration with AppSource



# Why becoming EOS partner?



First worldwide publisher on AppSource for Business Central

## PARTNER RELIABILITY

- 1000+ employees jointly with Kuma
- 1000+ active EOS Apps customers

- Generate **new leads**
- Increase **value proposition** and reduce project timelines

- Increase **cross-sell** opportunities
- Improve **Continuos Update** performance



- Save your development time **by 50%**
- **Double** your project success with certified apps
- Seamless Integration Across Apps - **No Compatibility Issues**

- Increase **Support Productivity**
- Optimize Communication Through a **Single ISV Platform**
- Reduce **bugfixing time**