Established in 2000 in Bolzano, EOS Solutions is today an organization of more than 330 employees and close associates, spread across 9 locations.

EOS Solutions focuses on the whole range of Microsoft Dynamics 365 business solutions and stands out for the value of its implementation strategy, whose pillars are strong process & technological expertise, high level of specialization, as well as support of best practices and verticals aimed to solve the needs of different areas and industries.

The growth of EOS Solutions is evidenced by the success in a highly competitive market thanks to the high technical standards achieved in the implementation of ERP and CRM projects. EOS strategy basically follows two concepts: geographical proximity and vertical approach.

The widespread presence on the territory allows us to be close to our customers, accompanying them in the digital innovation journey. Focusing on specific vertical sectors is one of our differentiating factors, which combined with our people skills has made us a leader in the field of Microsoft Dynamics 365 business applications.
Values

**COMPETENCE**
Specialists in digitalization
- Training
- Education
- Best practices

**EMPATHY**
Focus on Relationships
- Inclusion
- Transparency

**PROXIMIT Y**
Local: 9 branches in Italy
Global: with Kumavision in 18 other locations

**INNOVATION**
Technology
- App & solutions development
- Constant evolution of the internal organization
- Support for the evolution of customer processes
Vision & Mission

Contribute through digital innovation to the success of our customers

Guide companies in the adoption of Microsoft business applications with competence, solutions, enthusiasm
EOS Solutions Group

EOS Solutions Spa (holding)

Subsidiary Companies
- EOS SpA
  Dynamics 365 for SMB
- EOS Online
  Apps for partners, Solutions-as-a-service
- DolTsoft Srl
  Dynamics 365 for SMB (Treviso)
- DolT80 Srl
  Dynamics 365 for SMB (Carpi)

Associated companies
- Moda Solutions
  Business Central for Fashion industry
- DGM
  Dynamics 365 for SMB (Udine)
EOS Solutions has 9 branches in Italy.
Our customers are our top priority and we always provide them with fast support.

- **BOLZANO**
  Via G. di Vittorio, 23
- **MILANO**
  Via Colleoni, 11 - Agrate Brianza
- **VERONA**
  Via del Lavoro, 43 - San Martino Buon Albergo
- **PADOVA**
  Via della Navigazione interna, 51
- **BOLOGNA**
  Via 2 Giugno 1946, 8 - Casalecchio di Reno
- **CUNEO**
  Via dell’Artigianato, 1 - Sant’Albano Stura
- **TREVISET**
  Via Roma 4 int.18 - Lancenigo di Villorba
- **CARPI**
  Via Lago di Carezza 20/a
- **UDINE**
  Viale Tricesimo, 101
Microsoft Gold Competency for Business Applications (ERP & CRM), Data Analytics and Cloud Platform competencies

6th year in a row in Microsoft Dynamics Inner Circle

Microsoft Italia Partner Awards 2020 - Best SMB Partner

LS Retail Gold Certified Partner

1st worldwide Publisher for Business Central Apps
Our Growth

Turnover M€

<table>
<thead>
<tr>
<th>Subsidiary Companies</th>
<th>2015</th>
<th>2016</th>
<th>2017</th>
<th>2018</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>13.7</td>
<td>18.9</td>
<td>22</td>
<td>26.1</td>
<td>31.3</td>
</tr>
</tbody>
</table>

+20% vs 2018

<table>
<thead>
<tr>
<th>Subsidiary Companies</th>
<th>2015</th>
<th>2016</th>
<th>2017</th>
<th>2018</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>25.1</td>
<td>33.3</td>
<td>36.4</td>
<td>39.6</td>
<td>44.6</td>
</tr>
</tbody>
</table>

FTE

<table>
<thead>
<tr>
<th></th>
<th>2015</th>
<th>2016</th>
<th>2017</th>
<th>2018</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>125</td>
<td>154</td>
<td>180</td>
<td>201</td>
<td>262</td>
</tr>
</tbody>
</table>

+30% vs 2018

<table>
<thead>
<tr>
<th></th>
<th>2015</th>
<th>2016</th>
<th>2017</th>
<th>2018</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>217</td>
<td>270</td>
<td>317</td>
<td>343</td>
<td>389</td>
</tr>
</tbody>
</table>
EOS Solutions is part of KUMAVISION Group. Together, they represent the largest worldwide Microsoft Dynamics 365 Business Central partner, with...

- **102.3 M€** REVENUE
- **750** EMPLOYEES
- **25** LOCATIONS
The offering for Digital Transformation

Dynamics 365 Field Service

Dynamics 365 Customer Service

Dynamics 365 Sales
Dynamics 365 Marketing

Office 365
Microsoft 365

Controlling
& Analytics

Power BI
PowerApps
Power Automate

Azure Hosting

Dynamics 365 Business Central

Microsoft 365
Azure

eos-solutions.it
Deployment options

**SAAS**
Dynamics Applications as a service, in the cloud, in subscription

**IAAS**
Dynamics Applications hosted on Microsoft cloud (Azure)

**ON-PREMISE**
Dynamics Applications deployed locally on company servers
The factor which differentiates EOS Solutions in the market is the focus on specific vertical industries. We offer business solutions tailored for the needs of the following industries...
Team dedicated to software factory
Mission: to create repeatable solutions

- Add-ons & verticals development and maintenance
- Documentation, Help Portal, Webinars & How To Videos
- Localizations and fiscal/regulatory adjustments
- Source control, case tracking, best practices
- Apps & new features development
Success Stories

Stories of everyday success: more than 600 organizations have implemented Microsoft Dynamics with EOS Solutions’ solutions.

- +600 customers
- +30 countries
- +15,000 users
EOS Solutions Group believes in sports sponsorships that enrich the corporate world with the values of sport.

Values and passion that drive team managers, as well as young players, are the same that EOS Solutions applies every day in the development and implementation of projects for its customers. As in sports, in everyday business activities factors as teamwork, respect, overcoming difficulties and achieving big goals are critical to the success of the whole team.

This is why Eos Solutions has signed sponsorship agreements with Rugby Bologna, one of the oldest Rugby teams in Italy, and the Baseball Club Pool 77 team of Bolzano.

By signing these sponsorship agreements, EOS Solutions actively supports youth and sport, since investing in the younger generations and in large projects has always been the spirit of the group.
Thank you!

- Bologna
- Bolzano
- Carpi
- Cuneo
- Milano
- Padova
- Treviso
- Udine
- Verona

WEB

www.eos-solutions.it