

Azure & Microsoft 365

webinar

 Microsoft 365

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 Office 365

 Azure

La **DIGITAL TRANSFORMATION**
della tua azienda inizia qui!



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EOS Solutions



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EOS Solutions

Agenda

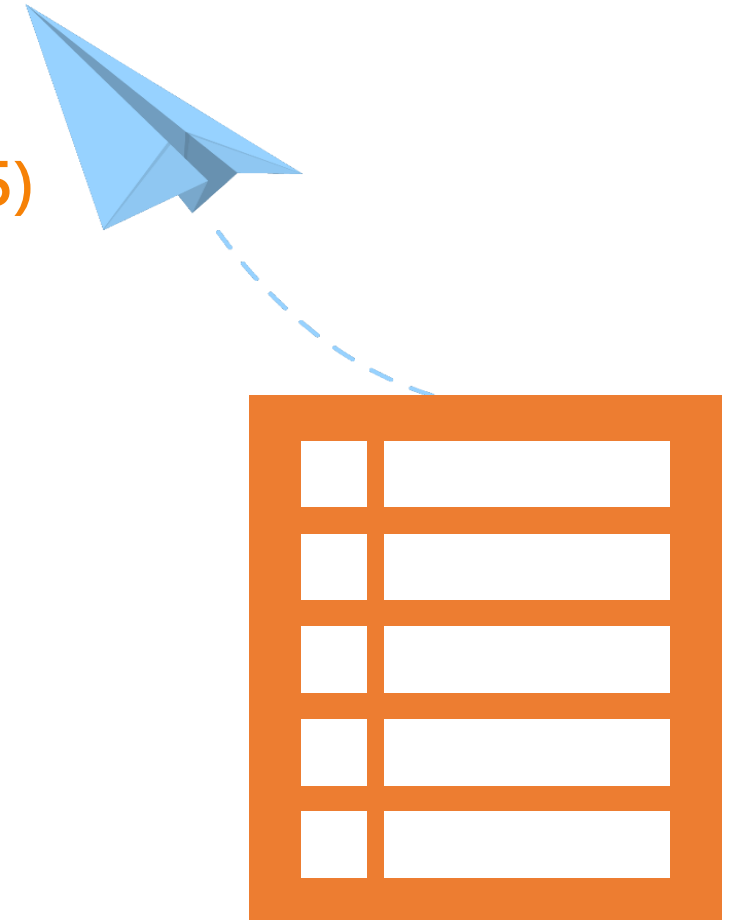
01 Azure, dalla continuità di servizio alla sicurezza dei dati

02 Azure, estensione del datacenter locale sul cloud

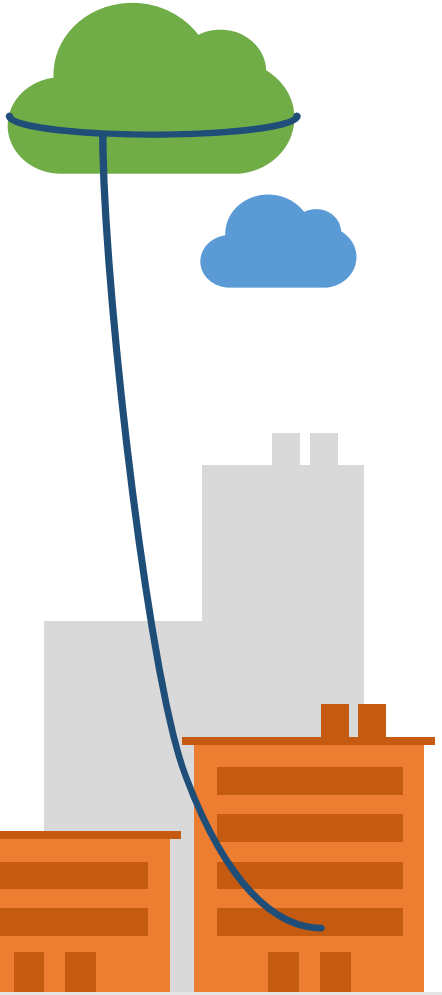
03 Da licenza a servizio (da Office a Microsoft 365)

04 Microsoft 365 & Produttività: Teams e Planner

05 Microsoft 365 & Sicurezza: Intune



Microsoft Azure - Sicura, aperta e flessibile



Sicura

- ➔ Security at core
- ➔ Privacy by design
- ➔ Compliance and reliability commitments

1B+

customers use Microsoft Cloud in 20M businesses from 89+ countries

200+

online services delivered 24x7x365

\$15B+

investment in building Microsoft cloud infrastructure

Aperta e Flessibile

- ➔ Consistence experiences across devices

Support for Windows, iOS and Android

Single sign-on to 1,400+ SaaS applications

- ➔ All data, any size, anywhere

Process big data on the platform you choose

Store, access, combine, and analyze data on-premises to cloud, relational & non-relational

- ➔ Extensible app development

Use language, cloud services, and framework you prefer

Collaborate, plan, develop, test, deploy, and monitor apps across environments and devices

- ➔ Flexible infrastructure

Run, manage, and monitor heterogeneous IT environment

Affidati al cloud con la conformità più completa del settore



GLOBAL

ISO 27001	ISO 27018	ISO 27017	ISO 22301	SOC 1 Type 2	SOC 2 Type 2	SOC 3	CSA STAR Self-Assessment	CSA STAR Certification	CSA STAR Attestation

US GOV

Moderate JAB P-ATO	High JAB P-ATO	DoD DISA SRG Level 2	DoD DISA SRG Level 4	SP 800-171	FIPS 140-2	Section 508 VPAT	ITAR	CJIS	IRS 1075

INDUSTRY

PCI DSS Level 1	CDSA	MPAA	FACT UK	Shared Assessments	FISC Japan	HIPAA / HITECH Act	HITRUST	GxP 21 CFR Part 11	MARS-E	IG Toolkit UK	FERPA	GLBA	FFIEC

REGIONAL

EE GDPR	EU Model Clauses	UK G-Cloud	China DJCP	China GB 18030	China TRUCS	Singapore MTCS	Australia IRAP/CCSL	New Zealand GCIO	Japan My Number Act	ENISA IAF	Japan CS Mark Gold	Spain ENS	Spain DPA	India MeitY	Canada Privacy Laws	Privacy Shield

Copertura mondiale grazie a una rete globale di data center

36 Regions Worldwide, 24 Generally Available...



Azure include più di 100 servizi con straordinari strumenti end-to-end per contribuire al tuo successo.

Compute

Virtual Machines	Virtual Machine Scale Sets
Azure Container Service	Azure Container Registry
Functions	Batch
Service Fabric	Cloud Services

Web & Mobile

Web Apps	Mobile Apps
Logic Apps	API Apps
Content Delivery Network	Media Services
Search	

Networking

Virtual Network	Load Balancer
Application Gateway	VPN Gateway
Azure DNS	Traffic Manager
ExpressRoute	Network Watcher

Databases

SQL Database	SQL Data Warehouse
SQL Server Stretch Database	DocumentDB
Redis Cache	Data Factory

Security + Identity

Security Center	Key Vault
Azure Active Directory	B2C
Domain Services	Multi-Factor Authentication

Storage

Storage: Blobs, Tables, Queues, Files, Disks	Data Lake Store
StorSimple	Azure Backup
Site Recovery	

Intelligence & Analytics

HDInsight	Machine Learning
Cognitive Services	Azure Bot Service*
Data Lake Analytics	Power BI Embedded
Azure Analysis Services	

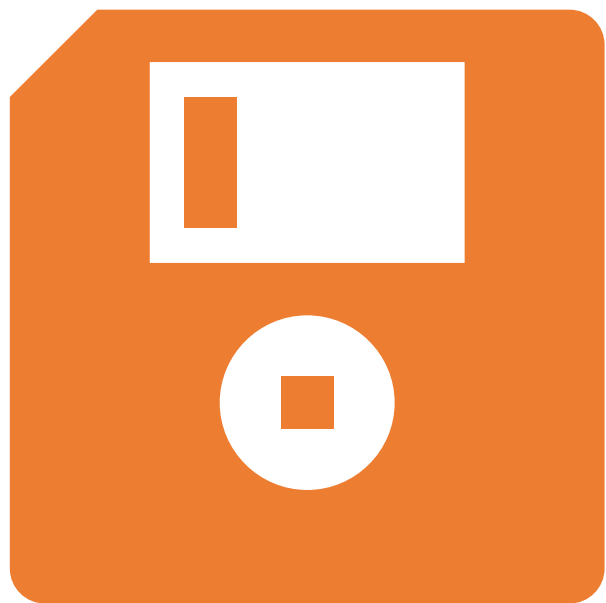
Internet of Things & Enterprise Integration

Azure IoT Hub	Event Hubs
Stream Analytics	Notification Hubs
BizTalk Services	Service Bus
Data Catalog	

Monitoring & Management

Azure Portal	Azure Resource Manager	Azure Advisor	Azure Monitor	Log Analytics	Automation	Scheduler
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Da licenza a servizio (da Office a Microsoft 365)





2013



Office 365

Tecnologia di classe enterprise
ora a portata di qualsiasi azienda

Costi di progetto ed implementazione
fortemente abbattuti

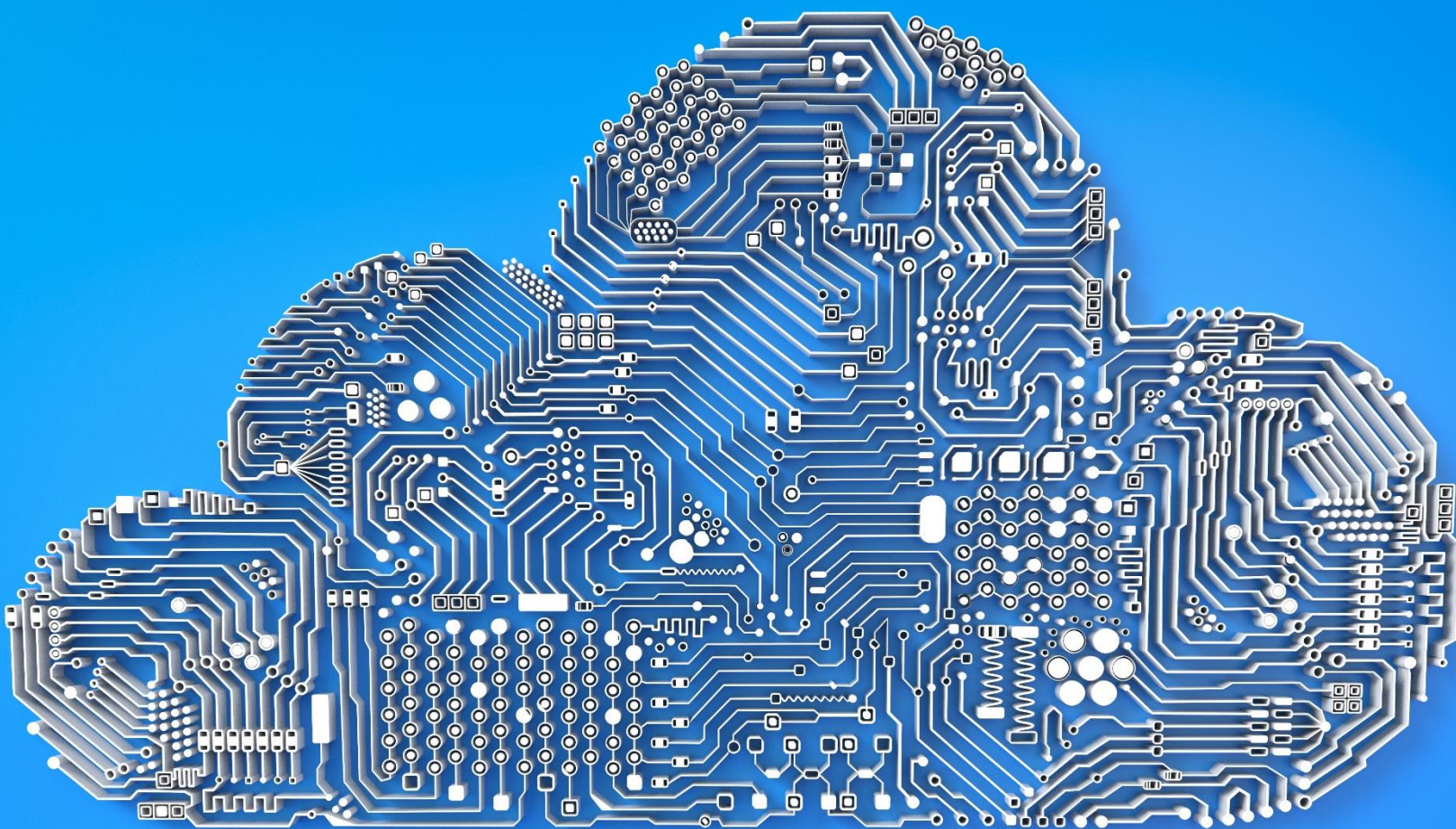
I reseller possono offrire – ed amministrare
più tecnologia, realizzando marginalità
più elevate e seguendo un numero
di progetti superiore



2017

Microsoft 365

Office 365
+
Windows 10
+
Enterprise Mobility & Security



Servizio Migrazione



HealthCheck for Office365

Desktop Incompatibility is a Common Disruption for Office 365 Migrations



Deploy

Deploy the agent through Group Policy or mass-email.



Scan

Watch while the HealthCheck dashboard populates with important readiness data for desktops and infrastructure.



Remediate

Bring desktops and infrastructure current before the migration begins and eliminate surprises.

Existing software inventory	Microsoft Solutions
WebEx or Go-To-Meeting	Skype for Business
Dropbox, Box	OneDrive for Business
SalesForce	Dynamics CRM
Old versions of Office	Office ProPlus
Old versions of Windows	Windows 10
EnterpriseVault / EV.Cloud	Exchange Online / CloudArchive

Multi-workload migration



MAILBOXES

Microsoft Office 365
Office 365 Groups
Exchange 2003+
Gmail/GSuite
Lotus Notes
GroupWise
Zimbra
Open-Xchange
IMAP
POP

DOCUMENTS

Microsoft OneDrive for Business
Office365 Groups
Google Drive
SharePoint
FileServer
Box
Dropbox

PERSONAL ARCHIVES

Exchange Archives
PST Files
Google Vault

CLOUD STORAGE

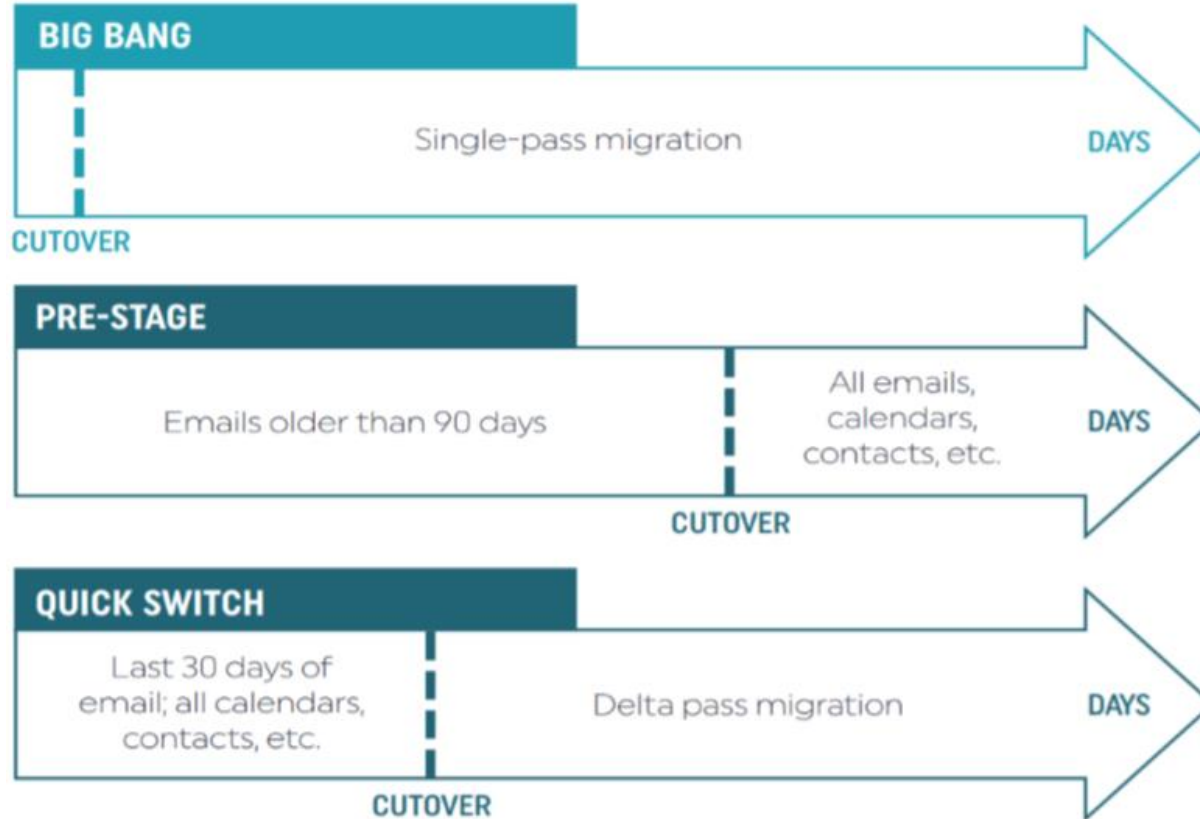
Amazon S3
Azure Blob

PUBLIC FOLDERS

Exchange Public Folders

MIGRATION STRATEGIES

MIGRATION WORKFLOWS



What is a Pass?
A pass starts when you submit a mailbox for migration. Only successful full passes count towards your pass limit.

DeploymentPro for Outlook reconfig

Using DeploymentPro you can manage all desktops directly from your web browser



Configure

Show us the desktops to manage and the operations to perform.



Deploy

Deploy our light agent to each desktop using one of several supported methods.



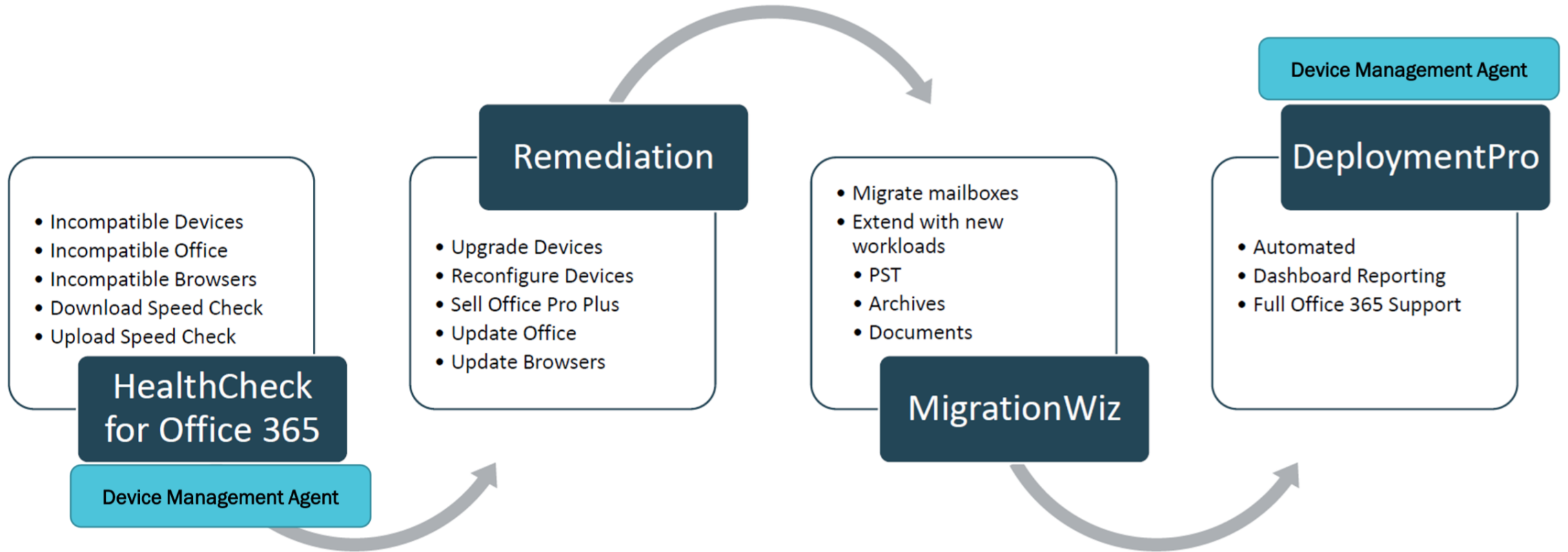
Monitor

Monitor the status of the agents directly from MSPComplete.

Re-create Outlook remotely

- Attach existing PST Files
- Maintain local Outlook settings
- Customize the end-user experience
- Maintain signatures and autocompletes

Migration of Office 365: The complete process





Microsoft Teams

Teamwork trends

- **Diverse**
5 generations work together
- **Team-based and collaborative**
80% of employee time is spent collaborating
- **Global**
72% of workers will be working remotely in 2020



Microsoft Teams

The hub for teamwork
in Microsoft 365



Communicate
through chat, meetings & calls



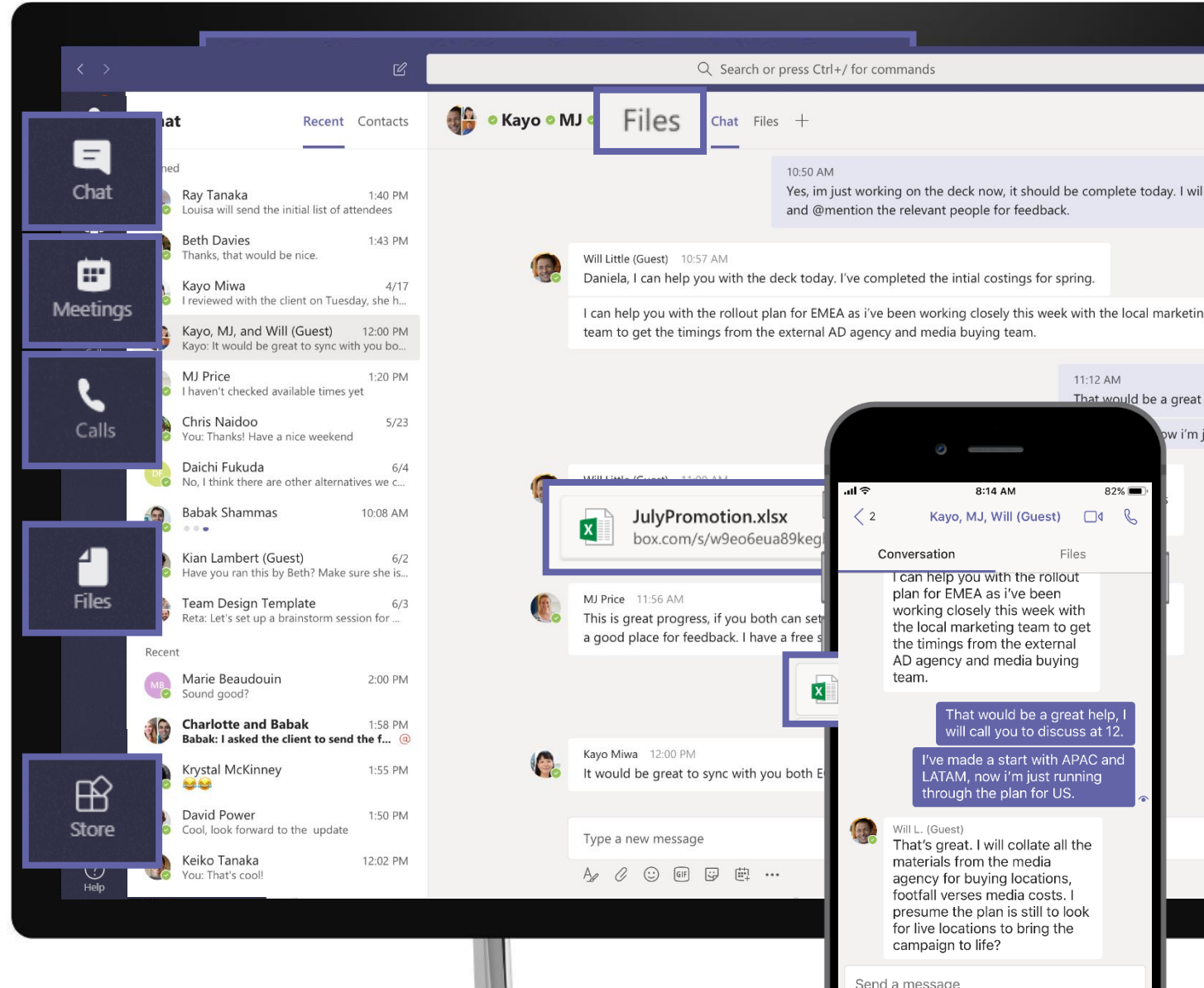
Collaborate
with deeply integrated Office 365 apps



Customize & extend
with 3rd party apps, processes, and devices



Work with confidence
enterprise level security, compliance, and manageability



Microsoft Teams devices

Access intelligent comms

Smarter and faster ways to connect and collaborate with your devices

Built for purpose

Devices optimized for your spaces and work styles

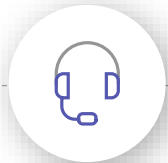
Work with confidence

Certified devices, with high quality video and audio, enterprise-grade security, and easy set up and management

[Office.com/teamsdevices](https://office.com/teamsdevices)

A range of certified devices in every size, for every space and working style

Personal devices



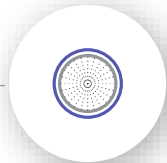
Headset



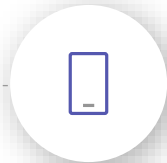
Desk phone



Mobile phone station



Speaker puck

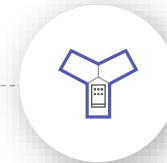


Mobile phone



PC

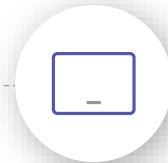
Shared devices



Conference Room Phone

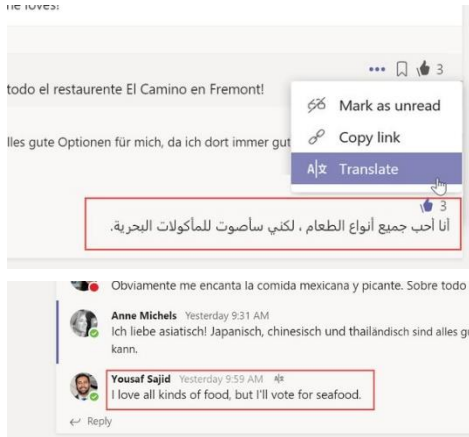


Skype Room Systems

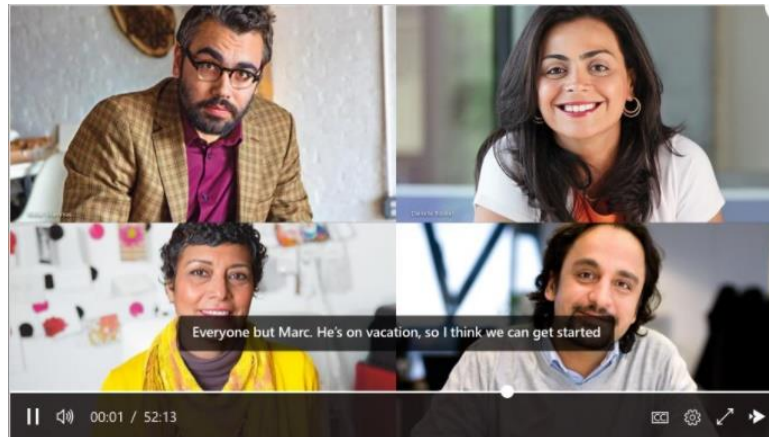


Large screen collaboration device

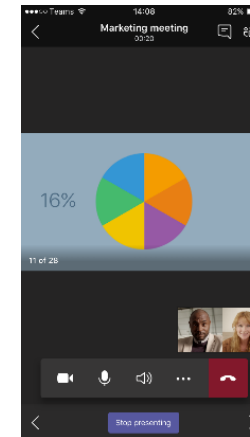
AI in Teams — available today!



Inline Message Translation



Meeting Recording Transcription



Mobile Companion Mode



Background Blur

Microsoft Planner



TEAMWORK
ORGANIZED



TRADITIONAL TEAMING



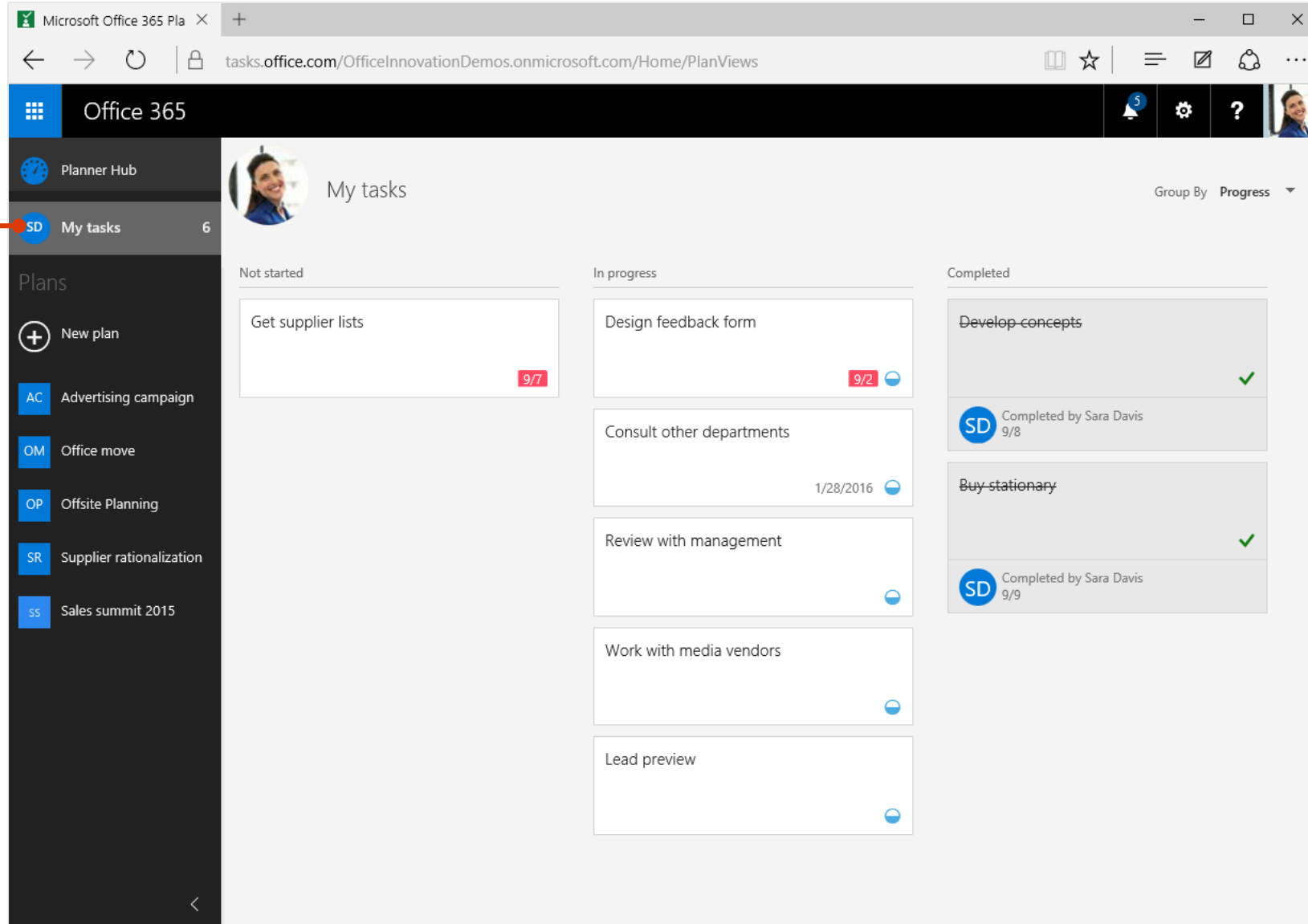
TEAMING TODAY

62% of employees work from multiple locations in a month¹

FOR EVERY INDIVIDUAL & TEAM

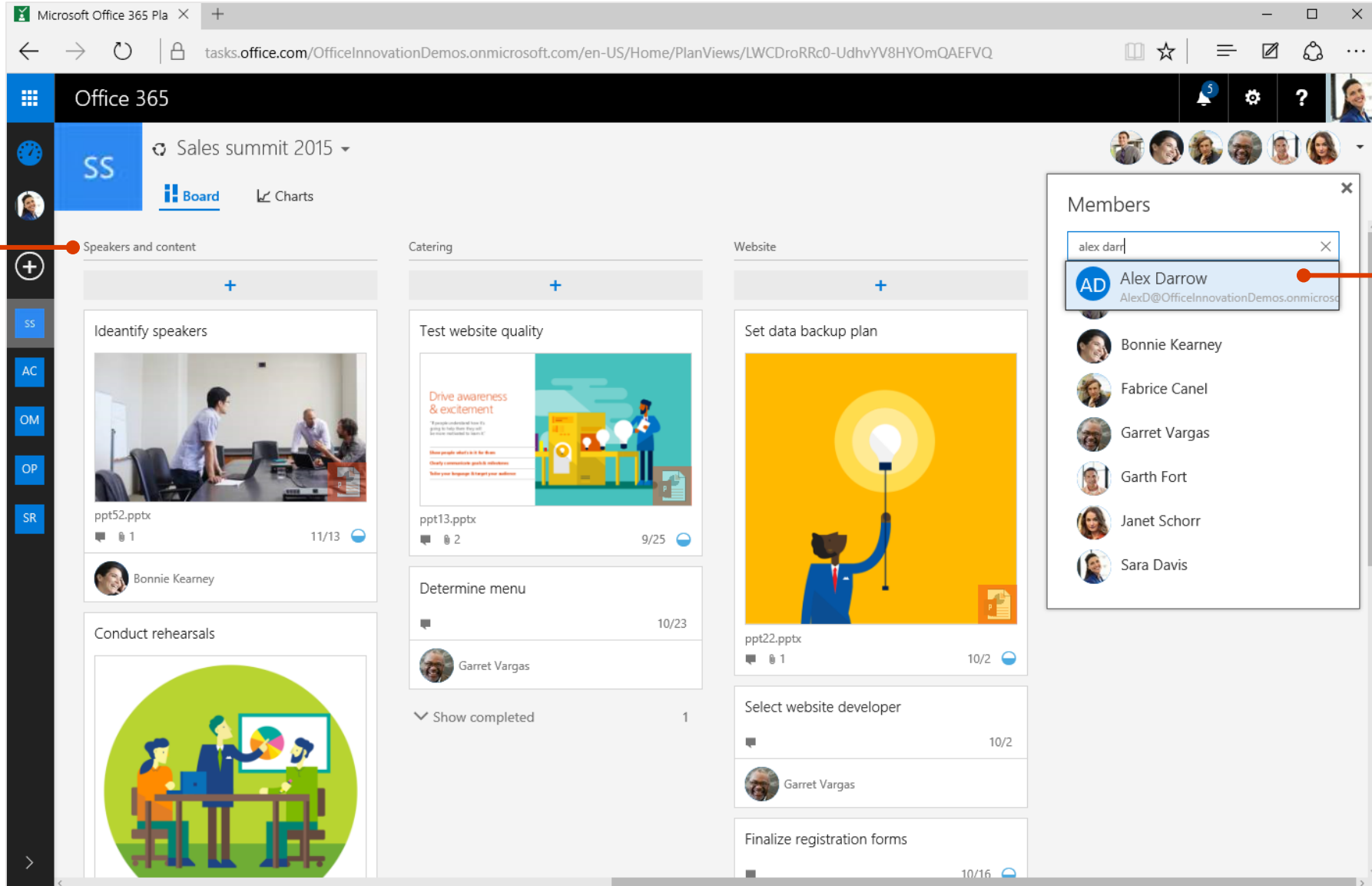


My tasks presents all tasks assigned to you, across all your plans.



The screenshot shows the Microsoft Office 365 Planner interface. The browser address bar displays `tasks.office.com/OfficeInnovationDemos.onmicrosoft.com/Home/PlanViews`. The left sidebar contains the 'Office 365' header, 'Planner Hub', and 'My tasks' (6 tasks). Below this are several plans: 'New plan', 'Advertising campaign' (AC), 'Office move' (OM), 'Offsite Planning' (OP), 'Supplier rationalization' (SR), and 'Sales summit 2015' (SS). The main area is titled 'My tasks' and is grouped by 'Progress'. It is divided into three columns: 'Not started', 'In progress', and 'Completed'. The 'Not started' column has one task: 'Get supplier lists' (due 9/7). The 'In progress' column has four tasks: 'Design feedback form' (due 9/2), 'Consult other departments' (due 1/28/2016), 'Review with management', and 'Work with media vendors'. The 'Completed' column has two tasks: 'Develop concepts' (completed by Sara Davis on 9/8) and 'Buy stationary' (completed by Sara Davis on 9/9).

Sort tasks into **buckets** to help break things up into departments, phases, or whatever makes the most sense.

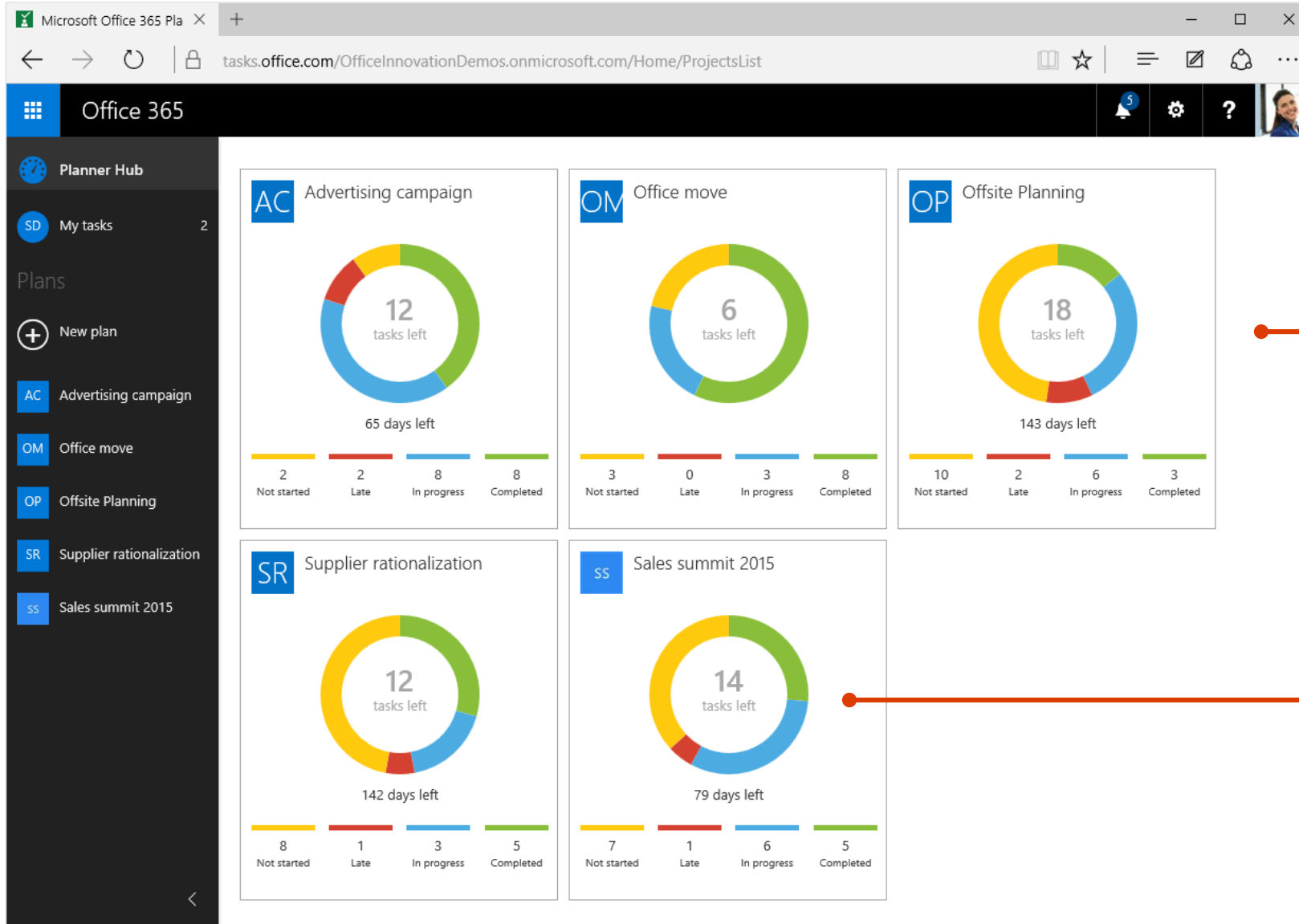


The screenshot shows the Microsoft Office 365 Planner interface for a project named "Sales summit 2015". The interface is organized into three columns: "Speakers and content", "Catering", and "Website".

- Speakers and content:** Contains tasks like "Identify speakers" (with a video thumbnail and "ppt52.pptx" attachment) and "Conduct rehearsals" (with a circular illustration). Assigned to Bonnie Kearney.
- Catering:** Contains tasks like "Test website quality" (with a slide thumbnail and "ppt13.pptx" attachment) and "Determine menu". Assigned to Garret Vargas.
- Website:** Contains tasks like "Set data backup plan" (with a lightbulb illustration and "ppt22.pptx" attachment) and "Select website developer". Assigned to Garret Vargas.

A "Members" panel is open on the right, showing a list of team members. The search bar contains "alex darl" and the first result, "Alex Darrow", is highlighted. Other members listed include Bonnie Kearney, Fabrice Canel, Garret Vargas, Garth Fort, Janet Schorr, and Sara Davis.

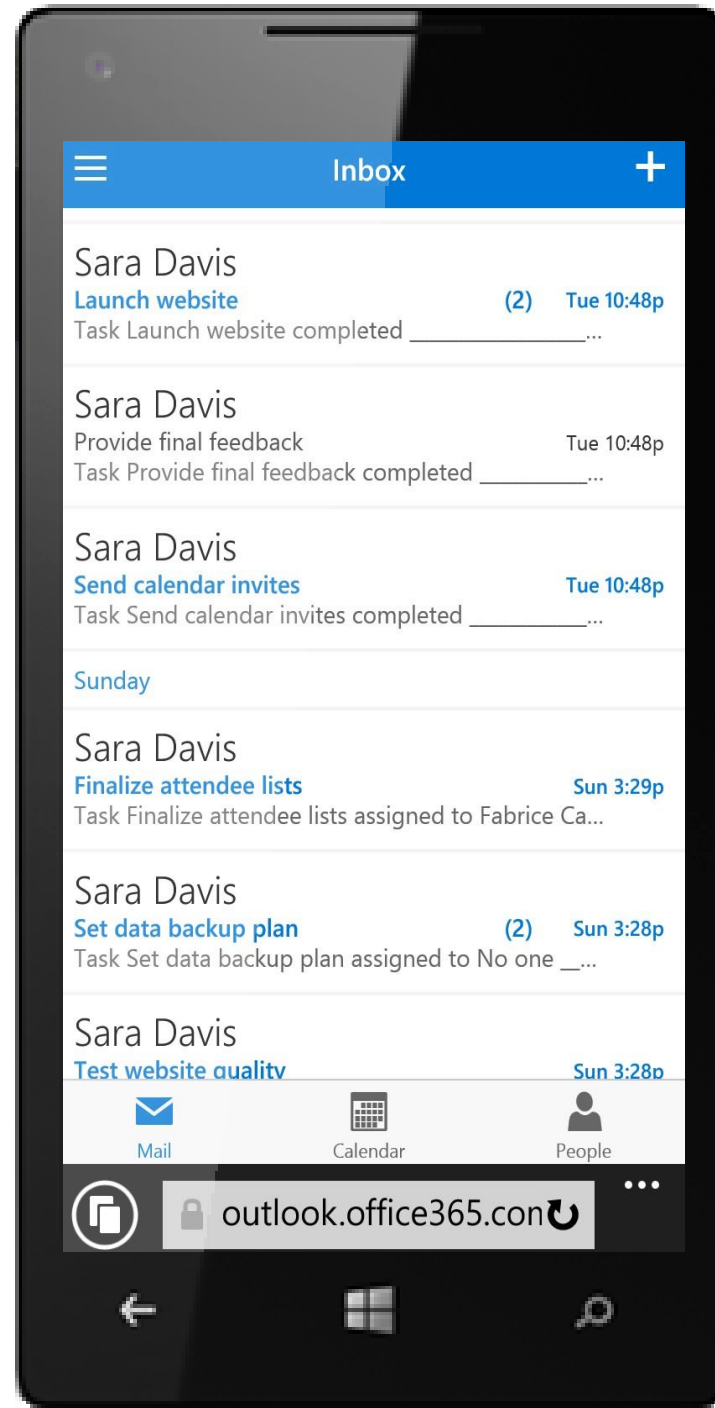
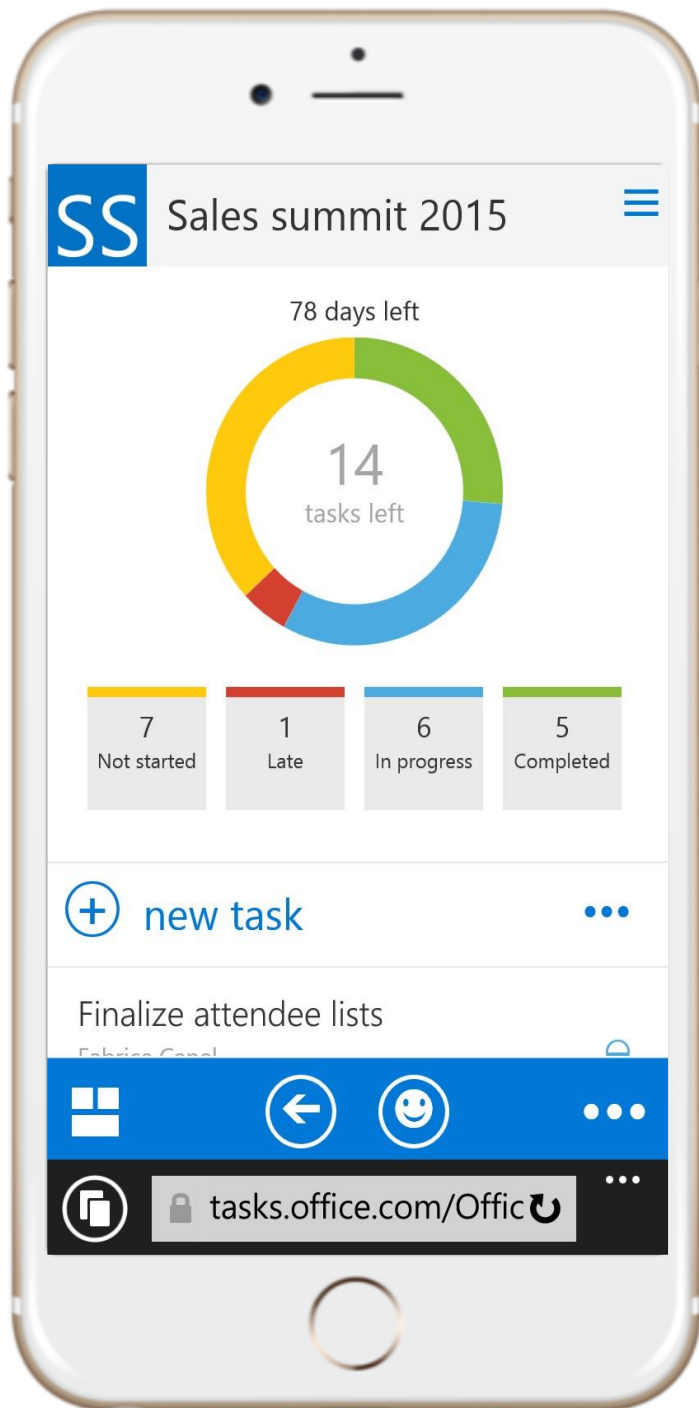
Add new members in a few simple clicks.



Planner Hub shows all of the plans you're working on.

Plan tiles showcase key metrics associated with every plan.

Access your plans and task assignment email notifications via any mobile device.





Microsoft Intune

Soluzione di sicurezza estesa

Safeguard your business



Taking a layered approach to security

Protection from threats



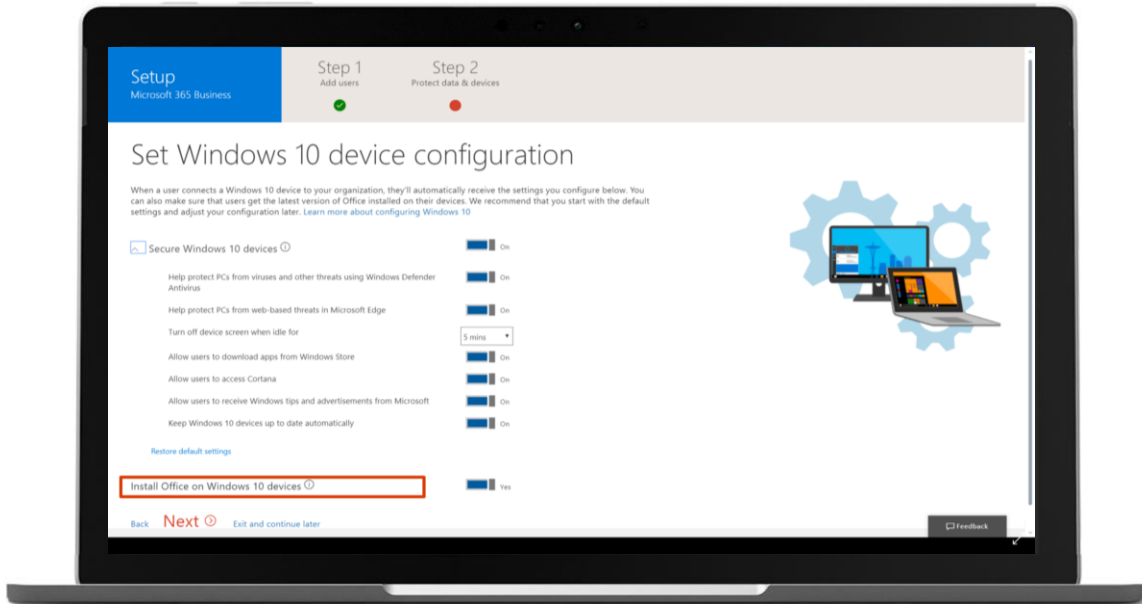
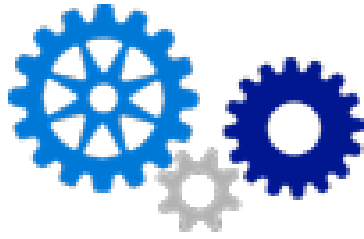
Protection from data leaks



Control data access



Simplified for you



Easily set up devices

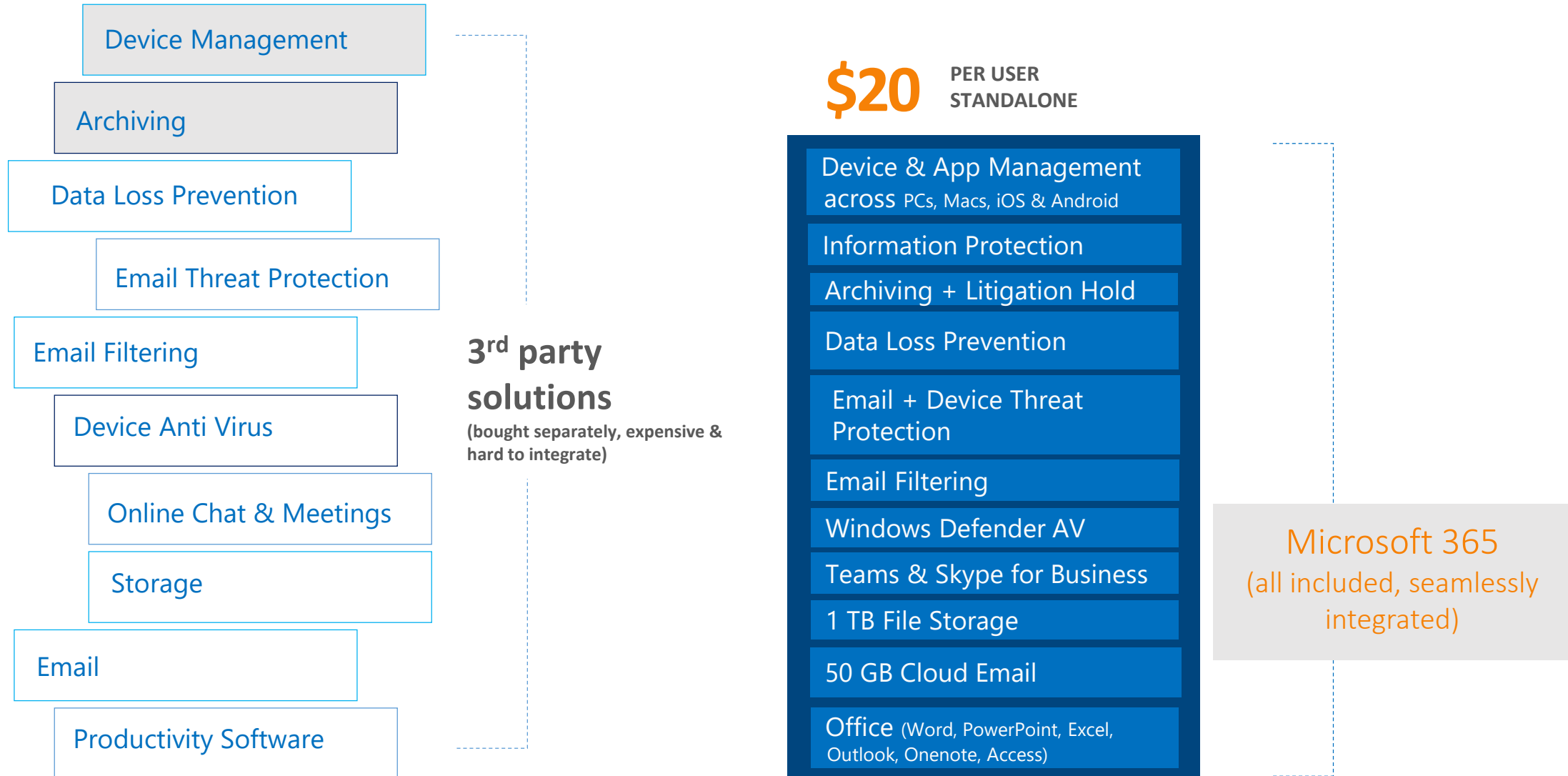


Manage users **devices and data**



Seamlessly **integrate security**

Microsoft 365 – One subscription for Productivity + Security + Device Management



AFFRONTA CON SUCCESSO UN PROGETTO DI — CRM —



9 MAGGIO
MICROSOFT HOUSE



Grazie!

